

LEADERS CREATE LEADERS WHO CREATE LEADERS



Leaders do not just lead. They create the next generation of leaders. For 33 years now!

OCT 1 – DEC 31, 2026
UNITED STATES & CANADA

250 PV Minimum First Product Order To Qualify

A ORIGINAL LEADER

Enrolls a new Associate*

Earns regular 30% FOB on a qualifying first order.



B EMERGING LEADER

Builds a team.
Grows the reward.

Earn tiered FOB when you enroll 2 or 3+ in the same Business Period.



1 QUALIFYING ENROLLMENT

30%

FOB

Regular FOB

2 QUALIFYING ENROLLMENT

35%

FOB

5% additional FOB

3+ QUALIFYING ENROLLMENT

40%

FOB

10% additional FOB

PLUS: \$33 SECOND-GENERATION BONUS

When a newly enrolled Associate becomes an enroller, the original enroller can earn **\$33 for each qualifying 2nd-generation enrollment**. There is no cap on the number of qualifying enrollments; maximum payout is \$33 per 2nd-generation enrollment.

How The Leadership Ripple Works

A enrolls B



B enrolls 3



B can earn 40% FOB

A can earn $\$33 \times 3 = \99

**CREATE A LEADER. HELP
THEM CREATE LEADERS.
KEEP THE RIPPLE GOING.**

See page 2 for complete promotion rules and qualification details.



**A SMART WAY
TO START
CORE-4**

*Preferred Customers upgrading to Associates do not qualify for this promotion.



LEADERS CREATE LEADERS WHO CREATE LEADERS

250 PV MINIMUM
FIRST PRODUCT
ORDER TO QUALIFY

PROMOTION PERIOD
October 1 – December 31, 2026

ELIGIBLE MARKETS
United States and Canada

Qualifications

- A new Associate must be enrolled during the promotion period.*
- The new Associate's first product order must equal or exceed **250 PV**.
- Tier qualification is determined within the same Business Period (BP). Enrollments do not carry forward to the next BP.
- The registration fee is **\$33** for all enrollments during the promotional period.

Tiered First Order Bonus (FOB)

- **1 qualifying enrollment:** regular 30% FOB.
- **2 qualifying enrollments in the same BP:** 35% FOB on both qualifying first orders (5% additional).
- **3 or more qualifying enrollments in the same BP:** 40% FOB on all qualifying first orders (10% additional).
- Tiered qualifications reset monthly: maximum **FOB 40% per enrollment**.

\$33 Second-Generation Bonus

- A 2nd-generation enroller may earn an additional **\$33** for each qualifying 2nd-generation enrollment during the promotion period.
- Example: A enrolls B; B then enrolls B1, B2 and B3. If the qualification criteria are met, A receives regular FOB on B's qualifying first order plus **\$33 for each qualifying B1/B2/B3 enrollment**.
- There is no cap on qualifying 2nd-generation enrollments; maximum payout is **\$33 per 2nd-generation enrollment**.

Payout Process

- The system pays the regular **30% FOB** on eligible orders in accordance with the Compensation Plan.
- Additional Tier 1 (5%), Tier 2 (10%) and Tier 3 (\$33) payouts are processed as a **manual adjustment at month end** and included with the monthly commission payout.
- Qualified Associate lists are generated by IT and validated by the Commission Research Team before processing.



EXAMPLE: 3 Qualifying Enrollments

Each new Associate places a 250 PV+ first order.

Enroller earns 40% FOB

on the qualifying first-order subtotals.

Qualifications reset with the next business period.

Important: This flyer summarizes the promotion business rules dated September 21, 2026. Eligibility and payout are subject to the Mannatech Compensation Plan and final promotion administration. For questions regarding qualification or commissions, contact Mannatech.

*First Order Commissionable Volume is set at 20% by default, unless a product is configured at a different percentage. Preferred Customers upgrading to Associates do not qualify for this promotion.